## Message Text

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PAGE 01 ISLAMA 06006 101550Z ACTION NEA-10

INFO OCT-01 ISO-00 AID-05 CIAE-00 COME-00 EB-07 FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03 SP-02 LAB-04 EPG-02 SIL-01 OMB-01 /054 W

-----110242Z 020461 /64

R 101126Z JUN 77 FM AMEMBASSY ISLAMABAD TO SECSTATE WASHDC 2205 INFO AMCONSUL KARACHI AMCONSUL LAHORE

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E.O. 11652: N/A TAGS: EINV, PK

SUBJECT: GENERAL TYRE

- 1. CONGEN KARACHI RECEIVED A TELEPHONE CALL JUNE 9 FROM FRANK NORTON, GENERAL MANAGER OF GENERAL TYRE'S KARACHI OPERATION, TO CONFIRM THAT DAY'S PRESS REPORT THAT GENERAL TYRE HAS DIVESTED ITSELF OF MOST OF THE SHARES AND MANAGEMENT CONTROL OF THE COMPANY TO ITS PAKISTANI PARTNER, LT. GENERAL M. HABIBULLAH KHAN KHATTAK. AS STORY REPORTS, GENERAL TYRE WILL RETAIN SMALL INTEREST IN COMPANY AND WILL CONTINUE ITS TECHNICAL SERVICE CONTRACT. THE COMPANY WILL CONTINUE UNDER THE NAME OF GENERAL TYRE, NORTON, NOW NO LONGER GENERAL MANAGER, WILL REMAIN WITH FIRM FOR "QUITE SOME TIME."
- 2. COMMENT: GENERAL TYRE IS ONE OF THE LARGER AND BETTER KNOWN OF THE US INVESTORS IN PAKISTAN. IT HAS HAD ITS TROUBLES, PRINCIPALLY A DIFFICULT LABOR SITUATION UNDER ITS PREVIOUS GENERAL MANAGER AND HEAVY COMPETITION FROM SMUGGLED TIRES. WE HAVE HEARD AT VARIOUS TIMES IN THE PAST COUPLE OF YEARS THAT IT PLANNED TO EXPAND AND THAT THE AMERICAN SHARE HOLDERS WANTED TO PULL OUT.

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3. IN DISCUSSING THE REASONSFOR THE PRESENT MOVE, NORTON TOLD KARACHI ONLY THAT IT "WAS AKRON POLICY." WE HAD HEARD SOME WEEKS AGO FROM ANOTHER SOURCE THAT A SALE OF SOME SHARES BY GENERAL WAS LIKELY AND THAT IT WAS RELATED TO A GENERAL RETRENCHMENT BY GENERAL TYRE'S OVERSEAS INVESTMENTS. IF THIS IS INDEED TRUE --CONGEN KARACHI WILL ATTEMPT TO GET MORE INFORMATION--THIS

WOULD REDUCE THE SIGNIFICANCE OF THIS MOVE AS AN INDICATOR OF FOREIGN INVESTOR NERVOUSNESS ABOUT PAKISTAN, ALTHOUGH OF COURSE RECENT TROUBLES IN PAKISTAN COULD HAVE GIVEN ADDED IMPETUS TO A DECISION THE COMPANY WAS CONSIDERING ANYWAY.

4. GENERAL HABIBULLAH IS A WELL-KNOWN INDUSTRIALIST FROM NWFP, A MEMBER OF THE "22 FAMILIES" GROUP WHICH BHUTTO IN HIS EARLY YEARS IN POWER EXCORIATEE FOR "EXPLOITING THE PEOPLE." HE HAS HAD AN INTEREST IN GENERAL TYRE FOR MANY YEARS. CONSTABLE

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## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a

**Current Classification: UNCLASSIFIED Concepts: FOREIGN INVESTMENTS** 

Control Number: n/a

Copy: SINGLE Sent Date: 10-Jun-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note: Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 22 May 2009 Disposition Event:

Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ISLAMA06006
Document Source: Document Unique ID: 00

**Document Unique ID: 00** Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A

**Expiration:** Film Number: D770208-0882 Format: TEL

From: ISLAMABAD Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1977/newtext/t19770670/aaaacjce.tel

Line Count: 72 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: c1fbed7f-c288-dd11-92da-001cc4696bcc

Office: ACTION NEA

Original Classification: LIMITED OFFICIAL USE Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a

Previous Classification: LIMITED OFFICIAL USE Previous Handling Restrictions: n/a

Reference: n/a Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 21-Mar-2005 12:00:00 am

Review Event:

Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 2203125 Secure: OPEN Status: NATIVE

Subject: GENERAL TYRE TAGS: EINV, PK, US, GENERAL TIRE

To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS\_Docs/c1fbed7f-c288-dd11-92da-001cc4696bcc

Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

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